*Expertise*

# Real estate



Bedell Cristin's real estate teams specialise in the offshore elements of UK commercial real estate transactions, financing and restructuring across the laws of the BVI, the Cayman Islands, Guernsey and Jersey.

## What we do

At Bedell Cristin, we have deep experience in advising on complex and high-value real estate matters.

With BVI, Cayman, Guernsey and Jersey ranking as the most frequently used offshore jurisdictions for UK commercial real estate holding structures, we have the market insight and technical knowledge to make deals run smoothly.

We work on acquisitions, disposals, financings, refinancings and restructuring matters, and are experts in security packages involving BVI, Cayman, Guernsey and Jersey law, in pre-enforcement steps, and enforcement action.

Our blend of onshore and offshore experience also enables us to act as lead counsel in deals involving real estate assets in our jurisdictions.

## Who we work with

We work with lead counsel, and directly with lenders and borrowers on the offshore elements of real estate transactions.

We have experience of working with Insolvency Practitioners on enforcement and restructuring matters involving real estate holding structures.

Where we are instructed on assets within our jurisdictions, we also act as lead counsel, working directly with borrowers and lenders.

Our clients include major lenders and institutional investors such as pension funds, private equity and real estate funds, blue chip retailers and property developers.

> *Bedell's are my go-to lawyers in Jersey and Guernsey on real estate finance matters. They are responsive and stick to their quotes much more than their competitors.*
>
> LEGAL 500

> *The team at Bedell Cristin can see the bigger picture and are able to take the commercial approach required to get the job done.*
>
> CHAMBERS & PARTNERS



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## Case studies

- Advising on Jersey & BVI law on refinancing a major real estate development near Canary Wharf.
- Advising the joint venture behind one of the largest regeneration projects in north west Europe, including significant infrastructure development.
- Advising on the Guernsey law refinancing of a £100m office building in the City of London.
- Advising a £1.6 billion joint venture focused on student accommodation on matters of Jersey law.
- Acting as preferred Jersey, BVI and Cayman counsel to a major Asian lender in respect of a significant regional property portfolio.
- Advising on the Jersey law refinancing of well known sites for a leading global hotel chain in London and the regions.
- Advising on the financing of a significant student accommodation portfolio in London and the regions, under Guernsey law.
- Acting as lead counsel on five major hotel deals in the Cayman Island with a total value in excess of US$1 billion.
- Advising on Jersey law in respect of a significant net-zero office development in London.
- Advising on Cayman law for US based private equity and Middle East Sovereign Wealth in connection with various real estate related joint venture structures and financing arrangements.
- Advising on the Guernsey law refinancing of a portfolio including a significant factory and logistics site in Leicester.
- Advising one of the world's largest PE houses on the Guernsey law elements of the financing of a £1.2 billion shopping centre in London.

## Key contacts




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